Oxygen Concentrators: A Smart Investment
See for yourself why

**Owning your oxygen concentrators**

It might seem that renting oxygen concentrators helps save time and money, but it simply isn’t true.

The fact is, **purchasing** your oxygen concentrators **can save you thousands.** And unlike old, outdated rental units, purchasing lets your buildings enjoy new, efficient concentrators.

And it’s easy, too. **Oxygen concentrator maintenance is simple, fast and safe** — your staff can perform it in mere minutes, saving you even more.

On average, renting an oxygen concentrator will cost you $840 per unit, every year. In only five years, you’ll end up paying $4,200 for a single unit. And keep in mind where that money is really going – to bring in an outside technician to perform simple maintenance on an old, outdated rental machine you don’t even own. Over time, these costs really stack up.

By comparison, the expenses of owning new, more efficient concentrators are minimal, making it a cost-effective strategy. There is an up-front equipment investment then your annual costs drop to nearly nothing!

Get the Industry’s Top Performers

Direct Supply Equipment & Furnishings® offers the industry’s widest selection of oxygen equipment from brands you trust. Our product experts will help you choose the best units for your staff & residents.

**Contact your account manager at 1-800-634-7328 today to learn more about Direct Supply’s lineup of quality respiratory equipment.**
Owning your oxygen concentrators is the smart investment

Maintaining your own oxygen concentrators is simple, safe & fast

Maximize your investment

Maximize your investment by owning your concentrators and equip your staff with the tools they need to ensure superior resident care.

- $560 for a single analyzer*
  (a one-time purchase, which can be used for all your concentrators)
- $620 per oxygen concentrator*
- $30 per year for replacement filters* per oxygen concentrator

* Based on list price

5 Year Cost Comparison: Renting vs. Owning

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<th>Dollars Spent</th>
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TOTAL SAVINGS: $2,900!

Once a Week:

- Clean the cabinet filter.

Once a Year:

- Verify the oxygen purity, flow rate and pressure of your concentrator by using an oxygen analyzer.
- Check and, if necessary, change the inlet compressor filter. We also recommend changing between residents.
- Check and, if necessary, change the bacteria filter. We also recommend changing between residents.
- Verify the power loss alarm is working. Let the concentrator run for one minute and unplug the power cord. An alarm should sound, indicating it is working properly.

Watch a short video and see how truly fast and easy these maintenance steps are!

Visit directsupply.net/oxygen

from rental to owning. Visit directsupply.net/oxygen to see what your potential savings could be!
For assistance selecting your oxygen concentrators, call your personal account manager today.