

# Fueling the Future of Care

# A Spectrum of Services Designed Around You

Today's Senior Living and Healthcare landscape is unlike anything we've ever seen before. You are challenged to do more with less every day – with fewer staff, fewer resources and fewer dollars to spend.

Rely on Direct Supply to deliver innovative platforms, products and services to help solve today's unique challenges and prepare your organization for the future.

Discover person-centered technology and services designed to help you maximize your return on investment and provide next-gen care.







### **Optimize Operations**

**Improve Outcomes** 

### **Project Spotlight**

**St. Rita Square** 2020 Argentum Senior Living by Design Winner

Project Type New Construction

Location Milwaukee, WI

Services Provided Interior Design Technology Services Foodservice Design Equipment Planning Procurement

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*Care Types* Independent Living Assisted Living Memory Care

### **Together, Let's Bring Your Vision to Life**

Partner with **Direct Supply**<sup>®</sup> **Aptura**<sup>®</sup> to create safer, more flexible environments that support the future of care. We are dedicated to helping clients achieve their vision by developing designs that improve quality of life, boost operational efficiency and maximize return on investment.

#### Planning

- Market Intelligence
- Interiors Assessment
- Strategic Project Evaluation

#### Design

- Architecture
- Interior Design
- Furniture, Fixtures & Equipment Design
- Foodservice Design
- Equipment Planning

#### **Procurement**

- Interior Finish Materials
- Furnishings, Fixtures & Equipment
- Foodservice Equipment
- Technology Systems & Equipment
- Operational Equipment (OSE)

### Construction

- Design-Build
- Construction Management
- Owner's Representative



### **Project Spotlight**

#### Woodcrest at Blakeford

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*Project Type* Repositioning a Skilled Nursing wing to high-end rehabilitation

Location Nashville, TN

Care Type CCRC

<sup>Units</sup> 279

Services Provided Interior Design Procurement Delivery & Installation

Project Timeframe 4 months

Design Style Updated traditional with a modern twist

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### Plan & Deploy Capital More Easily Than Ever

From selection assistance to seamless delivery and installation, our project experts are here to take care of all the details. For room refreshes, fleet upgrades, operational startup equipment and more – **count on an experienced team that successfully completes 4,000 projects every year**.

- Planning & Budgeting
- Equipment Planning
- Design Services

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Delivery & Installation



**1M+ Products** Curated to Support Diverse Care Environments

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# Unparalleled Service & Supply Chain Resiliency

Whether you need a reliable source for everyday supplies or help outfitting an entire wing, rely on our product experts to help you make the best selections for your care setting.

Beyond our massive multi-manufacturer product selection, count on Direct Supply's proprietary brands – all designed and manufactured with a commitment to innovation built on nearly 40 years of serving healthcare.

- Operational Startup Equipment
- Furnishings
- Healthcare Equipment
- Clinical
- Rehabilitation
- Foodservice
- Environmental
- Technology
- And more



Shop our full selection at DirectSupply.net

Increase Staff Efficiency, Improve Accuracy & Collect Vitals 40% Faster with DS smart<sup>®</sup>

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Healthcare Wireless Efficiencies

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# **Boost Safety & Efficiency** with Technology

Put our **Technology Design** services to work for your acquisitions, renovations and new construction projects, to make sure tech is integrated properly and catered to your organization's goals.

When it comes time to install, replace or upgrade your technology, we also have the **technology systems and parts** to help keep everyone in your building safe, while helping you increase marketability and reduce operational costs.

- Resident Monitoring
- Nurse Call Systems
- Video Security & Access Control
- Resident Engagement
- Infrastructure



Learn more at DirectSupply.com/Technology

**15,000+** buildings covered nationally My Account 19M+ Configure work orders & tasks completed annually R Tasks to Users Checost Templates **25,000+** daily users TELS A WORK Orders \$ Capital Planning 5 . Not Ecasions SITE VISITS CHECKLIST SITE VISITS 4.8/5 \$591K STE WATS 23 THAD CAPITAL 181 customer FACILITY ACTIVITY 0% satisfaction TACILITY ACTIVITY INTO rating THIS BUILDING SERVICES F SERVICES 84% S SERVICES CO .11 809 38 6 0 U a М TELS

# **Streamline Your Building Operations**

Direct Supply<sup>®</sup> TELS<sup>®</sup> offers innovative technology designed to drive cost out of facility management through integrated regulatory, asset management and services solutions.

**TELS® Platform** is trusted by more than 15,000 buildings in top healthcare organizations to improve compliance, increase visibility and boost operational efficiency.

- Task Management
- Asset Management
- Work Orders
- Capital Planning
- Site Visits
- Unit Turns



Learn more at TELS.DirectSupply.com

**30,000+** in-network technicians

15,000+ zip codes serviced

**150+** markets with 24/7 emergency interior services



### **Services to Support Whole Building Health**<sup>®</sup>

**TELS® Building Services** delivers comprehensive building management solutions designed to ease the burdens of vendor management and streamline your everyday operations.

Request day-to-day repairs, execute capital projects and manage preventive maintenance with confidence when you tap into our vetted network of more than 30,000 trusted, local service technicians across the country.

- Routine & Emergency Repairs
- Recurring Maintenance Programs
- Planned Projects



Learn more at TELS.DirectSupply.com

### **200+** Healthcare Organizations are Already Cutting Costs with DSSI Platform





### Best-in-Class Procurement Solutions

Achieve unparalleled cost savings, supply chain optimization and contract compliance with the Direct Supply<sup>®</sup> DSSI<sup>®</sup> procurement platform and services.

**DSSI Platform** connects care providers directly to their unique supply chain, creating a personalized shopping experience that's optimized for their organization. You pick the suppliers and products, then your staff shops from your approved product selection with all your savings and rebates applied.

**DSSI Procurement Services** is Healthcare's only comprehensive Al-Driven Spend Management Solution. Whether you're looking for full spend management consultation or simply augmentation of your existing staff, DSSI Procurement Services can help. On average, our **Procurement Services customers save an incremental 10% each year**, on top of the savings generated by the DSSI Platform.



Learn more about the real savings DSSI can offer your organization at DSSI.DirectSupply.com

### You're Invited!

Visit us in Milwaukee, WI to see your options firsthand and connect with experts in person. Get inspired and experience solutions in our 15,000-square-foot Design Center.

Plus, explore the latest technologies we're cultivating at our Innovation & Technology Center! Direct Supply is connecting care providers, startups, universities and a diverse array of industry experts to develop and deliver next-gen technology breakthroughs to help elevate safety, improve staff efficiency, reduce operation cost and more. See for yourself!

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