



Simplify your Senior Living project with

designer  
link  
Finishing  
*Touch*



short on  
time?

designer  
link can help bring your vision to life

The finishing touches of a Senior Living project can make a huge impact, but they are often the most tedious to specify. From creating custom packages to handling delivery and installation, we'll simplify your project by compiling selections for:

**accessories ~ artwork ~ office furniture ~ signage ~ window treatments**

Here's how it works

Step 1

Align on Direction

Step 2

Scope the Project

Step 3

Review the Specifics

Step 4

Order, Deliver & Install





# Step 1

## Align on Direction

Provide us with a few project specifics, like the color palette or design direction, marked floor plans, and project timeline.

You get:

- **Alignment** on project goals
- Dedicated Designer Link **account manager** who will move your project forward
- **Window treatment measurements** handled in the field by Designer Link



# Step 2

## Scope the Project

We'll get to work creating a specification package for you to review and approve.

You get:

- An **image bank** unique to your design to review and approve the look and feel of the product package

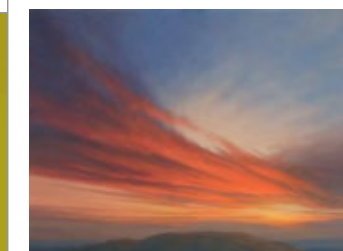
### Artwork Image Bank

Sample Project - Artwork Options



Item: A00285H  
 Title: Loonsome Barn  
 Location: TBD  
 Medium: Paper or Canvas  
 Frame: TBD  
 Mat: TBD

Sample Project - Artwork Options



Item: A0124KB  
 Title: Barry Hill  
 Location: TBD  
 Medium: Paper or Canvas  
 Frame: TBD  
 Mat: TBD

Sample Project - Artwork Options



Item: A034BK5  
 Title: Stallion EDIT  
 Location: TBD  
 Medium: Paper or Canvas  
 Frame: TBD  
 Mat: TBD

Sample Project - Artwork Options



Item: 31528125  
 Title: Mexican Hat Wildflowers EDIT  
 Location: TBD  
 Medium: Paper or Canvas  
 Frame: TBD  
 Mat: TBD

# Step 3

## Review the Specifics

Once approved, we'll provide you with documentation, including product placement plans, fully priced legends and schedules when applicable.

You get:

- **Product legend** that includes images and specifications
- Marked **floor plans** with product location IDs that coordinate with legends
- **2D renderings** for your office furniture selections
- Client-facing **presentations** for the proposed artwork packages
- **Quote** for products, shipping and installation

## Accessories

Project Name: Sample Project  
Project #: 10000000  
Date: 5/1/2020  
Revised: 5/5/2020

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**Products & Services Detail Schedule: Accessories**

CODE	QTY.	UNIT MEASURE	MANUF.	MANUF. MODEL #	ITEM DESCRIPTION	DIMENSIONS	PRODUCT IMAGE	PRICE	EXT. PRICE
<b>A101 CORRIDOR</b>									
HOSPITALITY CONSOLE	1	EACH	The Simple Home	23563	Wood Rectangular Tray STNLS STEEL HANDLES	12 X 22		\$88.00	\$88.00
<b>A104 MENS + A105 WOMENS RESTROOM</b>									
TRAY ON COUNTER F/HAND TOWELS	2	EACH	The Simple Home	CAM3089	Camarillo Marble Towel Tray	9.25" L x 5.5" W x 1.38" H		\$74.00	\$148.00
TRAY ON COUNTER F/HAND TOWELS	2	EACH	The Simple Home	141301	Metal Guest Towel Tray	6.3 x 9.8 x 1.1 inches		\$25.00	\$50.00
<b>D105 DISCOVERY</b>									
TABLE W/ARTWORK ABOVE	3	EACH	The Simple Home	CTB12	Coffee Table Books for Stacking ART / GARDEN THEMED	APPROX. 12 X 12		\$31.00	\$93.00
TABLE W/ARTWORK ABOVE	1	EACH	The Simple Home	95243	Moravian Black Iron Star	7"x7"		\$24.00	\$24.00
TABLE W/ARTWORK ABOVE	1	EACH							
4 TOP TABLE NEAR DESK	1	EACH							

Legend

Placement Plans

**C1024: LOBBY**

**ET-04**

- DA4784 Blue Agates (Set of 2)
- DA5845A Geometric Objects (Set of 2)

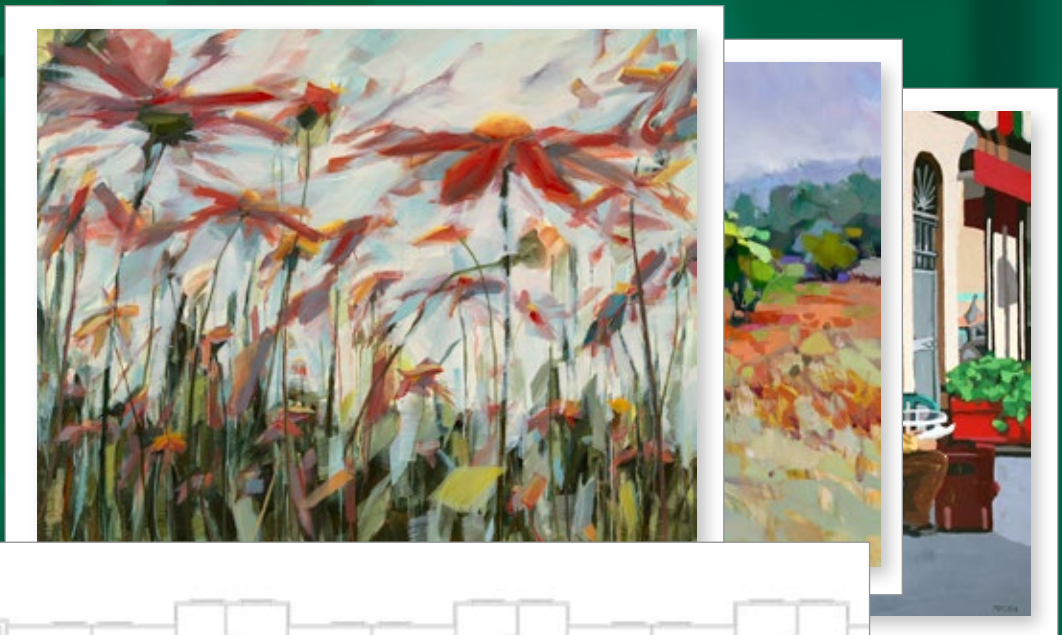
**CT-01**

- 20121 Hands
- 57419-2 Aluminum Sculpture
- DA9786 Glass Tealight Holder
- 53151 Tray
- DA7559 Bird Bookends
- DF0147 Column Bookends
- 13332-3 Containers

**OT-03**

- 67272 Vase
- 67273 Vase
- 26098 Birds

## Artwork



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**Products & Services Detail Schedule: Artwork**

CODE	QTY.	UNIT MEASURE	MANUF.	MANUF. MODEL #	ITEM DESCRIPTION	DIMENSIONS	FINISH	PRODUCT IMAGE	FINISH IMAGE	PRICE	EXT. PRICE
<b>T21 VESTIBULE</b>											
A.1	1	EACH	Wendover Art Group	WAG50576M-CRK	Light on the Marsh, Frame: M0950, Matte Paper, Glass, Security Mount.	42"W x 32"H	M0950, 3" Single Mat: Polar White			\$156.00	\$156.00
<b>T22 Lobby Lounge</b>											
A.2a	1	EACH	Wendover Art Group	WAG58875W	Dorset Hill 2, Frame: M1116, Canvas, Security Mount. Hand Finish: Paint Add	30"W x 42"H	M1116, Canvas in Floater Frame			\$264.00	\$264.00
A.2b	1	EACH	Wendover Art Group	WAG58877W	Dorset Hill 4, Frame: M1116, Canvas, Security Mount. Hand Finish: Paint Add	30"W x 42"H	M1116, Canvas in Floater Frame			\$264.00	\$264.00
A.3	1	EACH	Wendover Art Group	MIR2736	Custom Mirror, Frame: M0816, Mirror, BEVEL, Security Mount.	27"W x 30"H	M0816			\$106.00	\$106.00
<b>T23 Lobby</b>											
A.4a	1	EACH	Wendover Art Group	WAG29107C	Soft Sounds 2, Frame: MC2212, Matte Paper, Glass, Security Mount.	24"W x 24"H	MC2212, 2" Single Mat: Polar White			\$136.00	\$136.00
A.4b	1	EACH	Wendover Art Group	WAG29106C	Soft Sounds 1, Frame: MC2212, Matte Paper, Glass, Security Mount.	24"W x 24"H	MC2212, 2" Single Mat: Polar White			\$136.00	\$136.00
<b>T24 Corridor - First Floor</b>											
A.5	1	EACH	Wendover Art Group	LC-DIG-highsmith-41295	The Fort Wayne Firefighters Museum, Frame: MC1974, Matte Paper, Glass, Security Mount.	42"W x 30"H	MC1974, 3" Single Mat: Polar White			\$194.00	\$194.00

Placement Plans

Legend

# Step 3

## Review the Specifics

continued

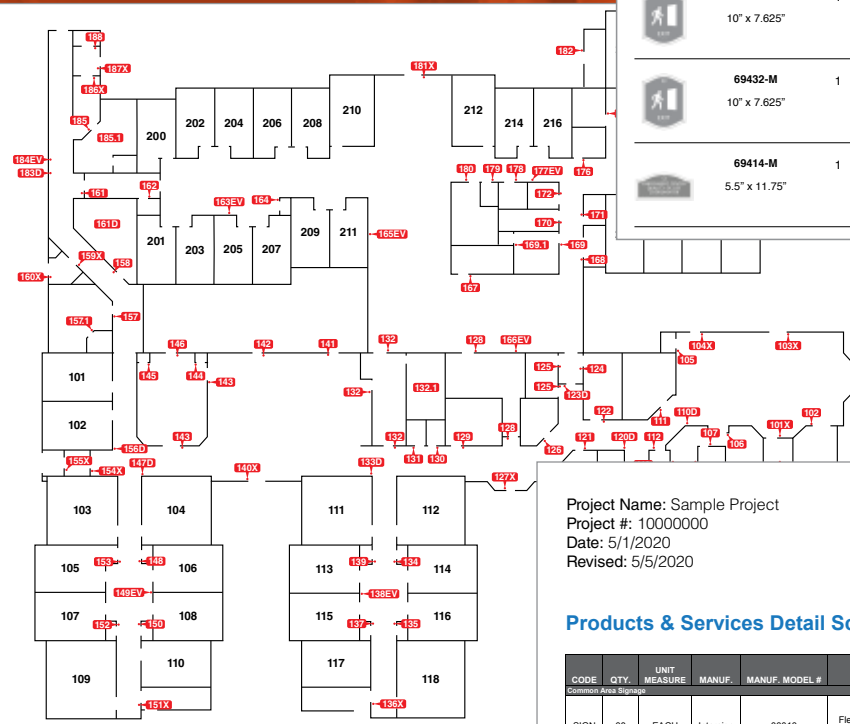
### Signage

### Schedule

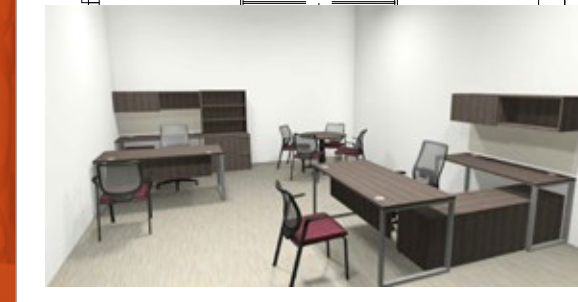
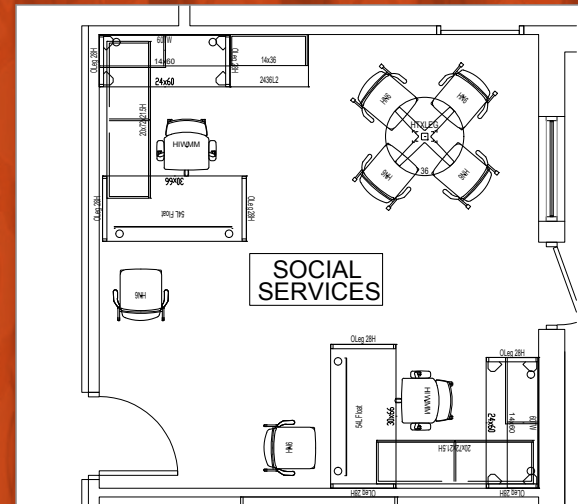
### Legend

SIGN SCHEDULE						
Example	Sign Type	Floor	Location	Qty	Sign Text/Message	Notes
						FP Color: Eggshell BP Color: Mahogany Font: Optima Font Color: PLEASE CONFIRM Logo: L2084 To Match Text
	LOGO FEE			366	Logo Fee Per Sign - Color will match text	
	69432-M	1	100X	1	(Male/Door Symbol) EXIT	
	69432-M	1	101X	1	(Male/Door Symbol) EXIT	
	69414-M	1	102	1	MARKETING	
	69432-M	1	103X	1	(Male/Door Symbol) EXIT	
	69432-M	1	104X	1	(Male/Door Symbol) EXIT	
	69414-M	1	105	1	MECHANICAL CLOSET	

### Placement Plans



### Office Furniture



Project Name: Sample Project  
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### Products & Services Detail Schedule

CODE	QTY.	UNIT MEASURE	MANUF.	MANUF. MODEL #	ITEM DESCRIPTION	DIMENSIONS	FINISH	FABRIC MFG. PATTERN/COLOR	PRODUCT IMAGE	FABRIC IMAGE	FINISH IMAGE	PRICE	EXT. PRICE
CH-1	1	EACH	HON	HWMM	Ignition 2 Task Mid-Back, Iira Back, Task Chair	28.5"D x 44.5"H x 27"W	Black	Black				\$403.00	\$403.00
CH-2	6	EACH	HON	HN6	NucleusGuest Multi-Purpose Chair, Four Leg Stacking Frame	26.25"D x 37.13"H x 27"W	Black	Black				\$324.00	\$1,944.00
D-1	3	EACH	HON	HF235	Contain Satin Removable Lock Core Kt. Key Number: 110E	-	-	-		-	-	\$14.10	\$42.30
D-1	1	EACH	HON	HF275	Satin Removable Lock Core Kt. Key Number: 110E	-	-	-		-	-	\$17.00	\$17.00
D-1	1	EACH	HON	HLSL1336B4	4 Shelf Bookcase, Grid L1 Standard Laminates, LAM. Pinnacle	13"D x 36"W x 65"H	Pinnacle	-				\$399.00	\$399.00
D-1	1	EACH	HON	HLSL1436B8	Bookcase Hutch, No Doors, Grid L1 Standard Laminates, LAM. Pinnacle	14D x 36"W x 36"H	Pinnacle	-				\$332.00	\$332.00
D-1	1	EACH	HON	HLSL1472SL	Sliding Door Overhead Locking, Grid L1 Standard Laminates	14" x 72"	Pinnacle	-				\$751.00	\$751.00

### 2D Renderings

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### Window Treatments

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Project #: 10000000  
Date: 5/1/2020  
Revised: 5/5/2020

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### Products & Services Detail Schedule: Window Treatments

CODE	QTY.	UNIT MEASURE	MANUF.	MANUF. MODEL #	ITEM DESCRIPTION	DIMENSIONS	FABRIC MFG. PATTERN/COLOR	FABRIC IMAGE	PRICE	EXT. PRICE
Resident Rooms										
WT-2	91	EACH	Standard Textile	CUSTOM TREATMENT PER QUOTE #20192962_2	Flat Panel Valance, Lined with LN540100. Lock Seam hardware included.	16"H; * Rooms W144, W161, W241, W252 Kitchen Windows to be mounted flush with ceiling and 10"H.	Coral; Trianon-C/ Sterling		\$100.00	\$9,100.00
WT-3	1	EACH	Standard Textile	CUSTOM TREATMENT PER QUOTE #20192962_2	Straight Cornice with Contrast top and bottom welt, Lined with LN540200	16"H; REF QUOTE #20192962_2	Main Fabric: Loomsource: Endless/ Muse, Contrast Welt: Standard Textile: Silca/ White Gold PD003603		\$353.00	\$353.00
WT-4	1	EACH	Standard Textile	CUSTOM TREATMENT PER QUOTE #20192962_2	Straight Cornice with Contrast top and bottom welt, Lined with LN540200	16"H; REF QUOTE #20192962_2	Main Fabric: Loomsource: Endless/ Muse, Contrast Welt: Standard Textile: Silca/ White Gold PD003603		\$353.00	\$353.00
WT-5	1	EACH	Standard Textile	CUSTOM TREATMENT PER QUOTE #20192962_2	Straight Cornice with Contrast top and bottom welt, Lined with LN540200	16"H; REF QUOTE #20192962_2	Main Fabric: Loomsource: Endless/ Muse, Contrast Welt: Standard Textile: Silca/ White Gold PD003603		\$353.00	\$353.00
WT-6	1	EACH	Standard Textile	CUSTOM TREATMENT PER QUOTE #20192962_2	Straight Cornice with Contrast top and bottom welt, Lined with LN540200	16"H; REF QUOTE #20192962_2	Main Fabric: Loomsource: Endless/ Muse, Contrast Welt: Standard Textile: Silca/ White Gold PD003603		\$353.00	\$353.00

### Legend



# Step 4

## Order, Deliver & Install

When the products and pricing are confirmed, we'll order, procure, deliver and install the products at the community, ensuring they are properly secured for Senior Living.

You get:

- **ADA-compliant signage** ideal for Senior Living
- **Accessories** boxed by room on installation day
- **Installation partners** familiar with the nuances that come with Senior Living



# Let's get started

Whether you're looking for help with accessories, artwork, office furniture, signage or window treatments, Designer Link can help you execute the finishing touches on your Senior Living design project.

In summary, for each program you'll receive >>>

## Accessories

- ~ Product legend, including quote
- ~ Products boxed by room on installation day
- ~ Floor plans with product location IDs

## Artwork

- ~ Image bank
- ~ Client-facing presentation
- ~ Floor plans with product location IDs
- ~ Product legend, including quote

## Office Furniture

- ~ 2D renderings and space plans
- ~ Product legend, including quote

## Signage

- ~ Floor plans with product location IDs
- ~ Schedule
- ~ Product legend, including quote

## Window Treatments

- ~ Measurements handled in the field by Designer Link
- ~ Product legend, including quote

To begin your project, connect with our team by calling **1-800-379-1248** or visiting [directsupply.com/designer-link](https://directsupply.com/designer-link).



### Count on our experienced team

**35+** years of Senior Living experience

**500+** furniture installs every year

**200+** Senior Living furnishings brands

**1,000+** warehouse locations nationwide





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