Improve outcomes with

INNOVATIVE TECHNOLOGY SOLUTIONS

DIRECT SUPPLY®

AS SENIOR LIVING TECHNOLOGY BECOMES MORE COMPLEX

YOU'LL NEED **INTEGRATED SOLUTIONS** TO THRIVE IN THE FUTURE

Technology is
YOUR SOLUTION
to top challenges

Making the right foundational technology decisions, including installing the latest building infrastructure and systems, can help you improve operations and provide the best resident care – now and in the future.

Increase Revenue

From the latest safety systems to high-impact digital signage, installing marketable technology can help you attract prospective residents and their families as well as support increased occupancy and monthly rates.

Drive Out Costs

With smartphone apps and connected equipment, updated tech can help you maximize staff productivity, maintain care during staffing shortages and adjust to the changing reimbursement landscape.

Improve Resident Outcomes

Innovative technology can not only offer staff more dedicated time with residents, it can also help you boost safety, adapt to rising acuity and provide better care to residents.

Rely on the
DIRECT SUPPLY DIFFERENCE

Senior Living Experts

Trust our team of 20+ partners, including project managers, engineers, technology designers and more, to help you through the technology process.

Innovation & Technology Center

With a focus on AI, machine vision and IoT, we'll help you navigate the future of Senior Living technology.

Nationwide Reach, Local Flair

Rely on our experience completing projects nationwide as well as our strong local ties across the U.S.

Comprehensive Support

From planning and procurement to installation and ongoing support, depend on our outrageous customer service every step of the way.

From technology design to replacement parts, DIRECT SUPPLY DELIVERS

Technology Design

For your new construction projects, make sure tech is integrated properly with expert technology design catered to your operational goals.

TechTrack™

See how your communities stack up with a technology audit and roadmap to help you plan for future updates.

Technology Systems

When it's time to upgrade, we provide the systems you need to keep residents and staff safe.

Parts & Service

Find the replacement parts and service you need to keep your systems up and running. Browse parts at DirectSupply.net.

Trust Direct Supply for the
DESIGN & INSTALLATION
of Senior Living technology systems

Emergency Call & Nurse Call

Wander Management

Video Surveillance

Access Control

Wireless Locking
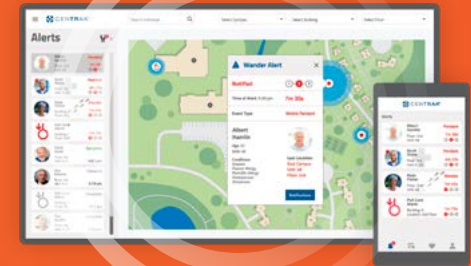
Intercom

Audio/Visual

FROM **EVERYDAY TECH** TO **FULL SYSTEM INTEGRATIONS**,

DIRECT SUPPLY OFFERS EVERYTHING YOU NEED FOR YOUR BUILDING

Wi-Fi & Networking

Fall Prevention

Real-Time Location Solution

Digital Signage
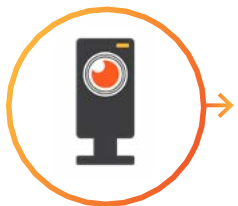
Structured Cabling

Thermal Temp Scanners

Safely You

Detect and Prevent Falls with Results-Driven AI Technology

SafelyYou helps caregivers implement person-centered fall prevention for residents living with dementia through fall video review. Communities adopting SafelyYou have seen up to a 40%[1] reduction in falls and 80%[1,2] reduction in ER visits with 99% accuracy.[3]"

Install
a camera in
a private room

Detect
a fall in real time
and only keep
that video

Notify
on-site care staff
automatically

See
the video immediately
after the fall

Assess
fall scene investigation
and recommendations
from clinical experts

[1]Aggregated data from facilities prior to and after implementing the SafelyYou solution during a 32 week period in 2019-2020. Individual and community results will vary based on a variety of factors. [2]Xiong GL, Bayen E, Nickels S, et al. Real-time video detection of falls in dementia care facility and reduced emergency care. Am J Manag Care. 2019;25(7):314-315. [3]Based on aggregated data from participating facilities 1/1/20 – 9/15/20. Results may vary.

CENTRAK®

CenTrak's TruView™ for Senior Living

Get Actionable Caregiving Data with Real-Time Location Systems

As Senior Living increasingly focuses on resident independence, the industry is searching for innovative ways to manage risks and respond to emergencies. **CenTrak's TruView™** increases visibility to residents' daily activities through accurate location technology. At an economical price, TruView features advanced capabilities specifically designed for Senior Living communities and suitable for every stage of care.

CenTrak's real-time locating system improves resident safety and staff efficiency

Operational Efficiency

With improved and more accurate information, you can care for residents quicker and understand how unscheduled calls for care affect your staff.

Cost of Care

Better understand how changing resident needs impact staff's time and overall care costs with help of contact tracing.

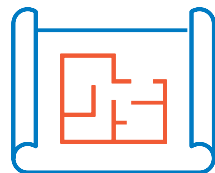### Complete Building Well-Being

Combine traditional systems in to a single platform for emergency response, door security, temperature monitoring and more.

Is WI-FI Connectivity Holding Your Community Back?

The Challenge

A recent survey by Senior Housing News cited poor Wi-Fi as the #1 technology challenge facing Senior Living communities today, amplifying issues related to COVID-19.*

How We Can Help

Direct Supply® Technology Solutions now offers tailored Wi-Fi and network infrastructure your community needs.

24/7 BEST IN CLASS SUPPORT

What You'll Receive

> Tailored Wi-Fi for the systems and uses in Senior Living communities, designed for your needs today and tomorrow

> Commercial-grade solutions for reliability and peak performance

> Education and consultation to understand the complex world of Wi-Fi and system networks

> Exceptional 24/7 customer and technical support

> Ongoing maintenance and management for optimal, continuous performance

Improve Efficiency & Reduce Costs with Expert Technology Design

Integrating technology systems into your building can help you boost marketability, increase revenue, cut costs and enhance resident outcomes. Partner with our Senior Living technology designers *to receive:*

Free Design Assistance

Ideal for 1 to 2 technology system replacements in existing buildings where tech drawings aren't needed

Tech Design Lite

Perfect for 3+ technology systems in small additions, renovations or new construction projects already underway

Tech Design Standard

Receive complete support on multiple systems for large additions, new construction or pre-construction work

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What you get:

› All technology systems
› Invitation to visit the Direct Supply Innovation & Technology Center and Technology Design & Demonstration Center
› Preliminary budget estimate for systems
› Full demonstration presentation of all recommended technology systems online or at Direct Supply's campus

Included in procurement:

› Coordination with other design consultants and contractors during fulfillment
› Submittals if systems are procured through Direct Supply
› System-specific quality assurance sign-off, on-site training, operations manuals, support contact information and more

Includes all features at left, plus:

› Tech drawings: plan view markups with symbols and legend
› PDF of technology drawings
› One revision to drawings
› Site visits pre- and post-design

Includes all features at left, plus:

› Project manager during design phase
› Schematic narrative with detailed technology system
› Scopes and industry-standard construction requirements
› Full coordination with other design consultants
› AutoCAD or Revit technology drawings
› Technology design drawings during design development
› Construction document drawings with symbols and legend
› Technology drawings for installation and coordination
› 3-part written specifications using MasterFormat
› Construction administration

Direct Supply's Technology Solutions team designed and implemented the award-winning technology at

2019 McKnight's EXCELLENCE in TECHNOLOGY AWARDS

1ST PLACE — Hunters Woods at Trails Edge

2020 McKnight's EXCELLENCE in TECHNOLOGY AWARDS

1ST PLACE — Lifespace Communities' Village on the Green

3RD PLACE — Lifespace Communities' Abbey Delray

3RD PLACE — Advantage Living Centers

25th ANNIVERSARY Security Sales & Integration SAMMY AWARDS 2020 FINALIST

FINALIST — Lifespace Communities' Abbey Delray

DIRECT SUPPLY®

Schedule your free consultation today! Call **1-800-889-6504** or visit **DirectSupply.com/Tech.**