

A photograph of four senior adults—two men and two women—laughing together outdoors in a park-like setting with trees and sunlight. They are dressed in casual clothing, including a woman in a white cardigan and a man in a yellow sweater.

SAFE RESIDENT TRANSFER & MOBILITY PRODUCT GUIDE

Cultivating a culture of safety for improved outcomes





Between

26% - 39%



of residents in residential care facilities need help with TRANSFERS, and between

25% - 40%

need assistance with MOBILITY.

7X

HEALTHCARE WORKERS experience more MUSCULOSKELETAL INJURIES than any other worker.



\$20 BILLION

the estimated ANNUAL COST of BACK INJURIES to healthcare workers in the US.



20%

of NURSES who leave their role do so DUE TO RISK OF INJURY

A CHANGING LANDSCAPE

Research and resources on safe resident transfer and mobility programs have historically been focused on the hospital and Skilled Nursing market. Assisted Living is neither of these – it includes unique, diverse communities that offer a wide variety of social, cultural, emotional and physical support to older adults.

Many providers operate a social model that emphasizes the wellness benefits of living in a community as a person ages. However, more and more Assisted Living communities provide care and, in some cases, are changing their models to prioritize care with a social focus.

Assisted Living providers must take note that acuity is on the rise. Today, the average resident in Assisted Living is 85 years or older, likely female and needs help with at least three ADLs, including transfer and mobility assistance (Centers for Disease Control, 2015).

In part due to changes in regulations and reimbursement, plus an evolving consumer desire to move into and stay in Assisted Living, many residents and their families prefer to remain in these communities as they age in place. **As age and support needs change and acuity rises, the need to lift and move residents increases, as does the risk for resulting employee and resident injuries.**

In addition to the added risks with increased aging and comorbidities, increased obesity in the United States adds risk to resident transfers and movement. According to the CDC, more than one third of adults 65 and older are obese.

Nationwide, providers report difficulty attracting and retaining care-providing staff. **As workforce shortages increase, programs that effectively prevent injuries are critical to retaining nurses, nursing assistants and other care providers.**

From increased staff retention to fewer injuries, implementing a safe resident transfer and mobility program is a great way to become more operationally efficient and marketable in your local area.



Table of Contents

What's at Stake?	4 - 5
Meet the Residents	6 - 7
Safe Environment	8 - 15
Resident Mobility	16 - 25
Safer Resident Transfers	26 - 33
Solutions Guide	34 - 35



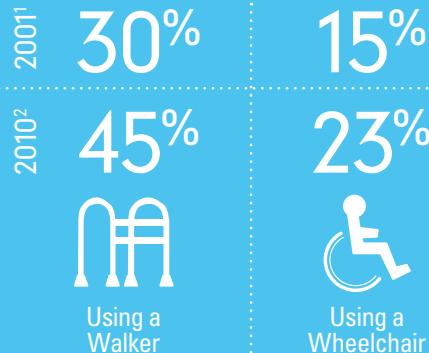
CULTIVATE SAFETY WITH A SAFE RESIDENT TRANSFER & MOBILITY PROGRAM

Acuity is rising and mobility is decreasing in Assisted Living.
We'll help make sure you're prepared.

WHAT'S AT STAKE?

10 YEARS OF RISING ACUITY IN ASSISTED LIVING

Average age in 2001 ¹	80
Average age in 2010 ²	87
Average length of stay 2001	36 Months
Average length of stay 2010	22 Months



¹ Facts & Trends NCAL Assisted Living Sourcebook ² National Survey of Residential Care Facilities

The average Assisted Living resident needs help with

2 to 3 ADLs

Transfers 26% - 39%
Mobility 25% - 40%

Source: Centers for Disease Control, 2015

4 MILLION
over the next
20 years

**2.1 MILLION
SENIORS**
move to Assisted Living
communities per year

Source: National Center for Health Statistics, 2010

**ASSISTED
LIVING
FEES**



**ASSISTED
LIVING
REVENUE**



Average per month **\$3,500** **\$1,000 - \$3,500**
High acuity per month **\$5,500** per month in care services

Source: Genworth 2013 Cost of Care Survey

Source: 2009 Overview of AL Report

WHY ??
**DO RESIDENTS LEAVE
ASSISTED LIVING?**

1. Complex care needs
2. Illness/injury requiring acute or skilled care

Source: National Study of LTC Providers, 2013 CDC/NCHS

**1 MILLION+ DIRECT CARE
WORKERS ARE NEEDED BY 2024**

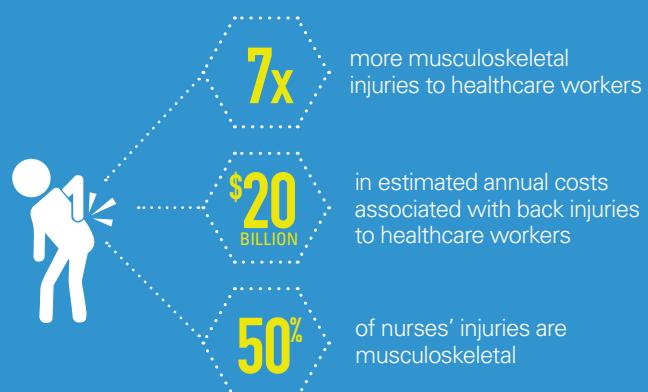
20.8% of the healthcare workforce is direct care workers



91.5% female

54.7% ages 35 - 64

Source: U.S. Government Accountability Office, 2016



Source: U.S. Occupational Safety and Health Administration

20%
**OF NURSES WHO LEAVE
THEIR ROLE DO SO
DUE TO RISK OF INJURY**

Source: U.S. Occupational Safety and Health Administration

HERE'S HOW DIRECT SUPPLY CAN HELP YOU IMPLEMENT A SAFE RESIDENT TRANSFER & MOBILITY PROGRAM

SAFE ENVIRONMENT



Avoid furnishings that may pose a mobility risk:

THROW RUGS
GENERAL CLUTTER
OVERCROWDING FURNITURE

Source: National Center for Assisted Living, 2014



More than
50%

of employees don't know their community's transfer and mobility policy

Source: U.S. Occupational Safety and Health Administration

Research shows safe resident transfer and mobility programs may have a positive impact on residents, caregivers and providers.

Source: Centers for Disease Control and Prevention

TRANSFER & MOBILITY EQUIPMENT



STRENGTH & BALANCE DECLINE

Muscle mass declines
6 lbs.
per decade

45% of those aged 80+ can't lift 10 lbs.

Source: Centers for Disease Control and Prevention



Help reduce risk of injury with
INNOVATIVE EQUIPMENT:

- Bed enablers
- Multifunction beds with positioning devices
- Transfer boards
- Stand assists
- Sit-to-stand lifts
- People movers
- Lift chairs
- Boosting devices

DISCOVER HELPFUL RESOURCES FROM DIRECT SUPPLY:



Assessment guide:
Cultivate Safety with a Safe Resident Transfer & Mobility Program



Transfer and mobility products developed specifically for Senior Living



Product recommendations and consultations with Senior Living experts

Residents may benefit from:

- Reduced risk of injury
- Reduced hospitalizations due to falls
- Ability to age in place

Source: Centers for Disease Control and Prevention

Providers may see:

- Lower staff turnover
- Higher occupancy rates
- Lower workers' compensation costs

Sources: Occupational Safety and Health Administration, Argentina

RISE TO THE CHALLENGE:

Attract & Retain Residents of Assisted Living

Trust Direct Supply to help you manage safer resident transfers and mobility in Assisted Living.



CONSULTATION

Expert advice based on your unique community and goals.



PRODUCTS

Unbiased selection assistance to find the perfect solutions.



EDUCATION

Aggregated best practices to ensure success.

MEET THE RESIDENTS

Meet the residents of Silver Lights Assisted Living! Read about our example residents below, and look for them throughout this catalog for ideas and insights into which products may work for your residents.

BARBARA



Barbara is independent, but she could benefit from products to extend her independence and keep her safe.

AGE: 75

LEVEL OF
ASSISTANCE:

- Getting out of bed and chair
- Reminder to use walker in apartment

PRODUCTS

USED:

- Walker or cane
- Standing aids
- Grab bars in bathroom
- Raised toilet seat

JOE



Joe transferred to Silver Lights from a Skilled Nursing community, where he was recovering from a stroke.

AGE: 78

LEVEL OF
ASSISTANCE:

- Minimum to moderate
- Moving in bed and getting into chairs
- Self-ambulatory in wheelchair

PRODUCTS

USED:

- Gait belt
- People mover or sit-to-stand lift
- Transfer board for the shower

EVALUATE YOUR COMMUNITY:

Do your residents need help with common transfers like these?

- On/off toilet
- On/off a shower chair or bench
- Standing up from a static chair
- Sitting on a bed and lying down
- Positioning in a bed

GEORGE



George is one of the youngest residents, but due to his stroke, weight, worsening diabetes and failing eyesight, he can't live on his own.

AGE: 64

LEVEL OF ASSISTANCE: • Moderate to extensive assistance with standing
• Self-ambulatory with a walker or wheelchair
• Products must feature correct weight capacity

PRODUCTS USED: • Sit-to-stand lift
• Multifunction bed
• Positioning bars or trapeze on bed
• Walker

WANDA



Wanda moved in after she began to wander away from home. She is progressing through the phases of dementia and needs to manage her cancer as well.

AGE: 80

LEVEL OF ASSISTANCE: • Minimal to moderate, but will need more over time
• Getting out of bed, going to the bathroom and getting into a chair

PRODUCTS USED: • Slide sheet
• Bedside chairs, a couch with arms or standing aids
• Shower chair

- Sitting up in bed and to the side of the bed
- Standing up from the bed and walking independently or with a cane or walker
- Standing up and sitting down from a static couch or chair

- Standing up from the bed and transferring to a chair or wheelchair
- Standing up and sitting down in a wheelchair if unable to raise or lower self
- Getting up from the floor



SAFE ENVIRONMENT

Don't underestimate the importance of creating and maintaining a safer environment in Assisted Living! Conducting a thorough and accurate initial assessment can help you make decisions regarding fall risk reduction and overall safety for staff and residents.

Consider modifications that support safer mobility and transfers in resident rooms, bathrooms, living and community spaces, wellness centers and outdoor spaces.



..... Unique environmental design can help you reduce fall risk.

Examples include:

- Spaces that encourage engagement and active lifestyle to help maintain balance and strength (e.g., fitness centers, walking spaces, counters to stand at)
- Improving sleep by minimizing noise and adjusting lighting for day and night
- Lighting strategies to adapt for low vision
- Floor finishes and transitions between rooms
- Indoor and outdoor walking spaces with easily identified places to stop and rest
- Installation of grab bars in bathroom
- Multifunction beds
- Furniture to support easier sitting and rising


91.5%

Direct care workers make up 20.8% of the total healthcare workforce; 91.5% are female and 54.7% are ages 35 - 64.

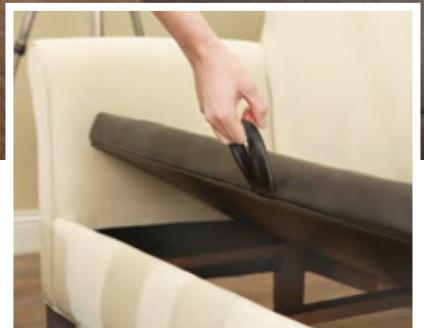
These numbers will remain flat through 2024, creating concerns for how the gap in healthcare worker needs will be filled.

Source: U.S. Government Accountability Office, 2016

CUSTOMER
FAVORITE!



Kellex Scarlet Sofa #A9029 shown in winkle pearl. Lounge Chair #A8958 shown in straighten up graphite. Kellex Grahame Bench #C2245 shown in quake galaxy. All with montana walnut finish. Leisters Wyndham Coffee Table #B1942 and End Table #B1941 shown in chocolate pear finish with satin nickel hardware #56.



Removable seat decking upgrade allows for ultra-easy cleaning.

Kellex Scarlet Collection – high-resiliency foam offers firmness, comfort and lasting durability

- Shallow seat depth
- Mesh seat decking

		As Shown	Lowest Price	Highest Price
A. Sofa	75"W x 33"D x 38"H Seat: 61½"W x 20½"D x 20"H Arms: 27"H	#A9029	#A9015	#A9052
B. Loveseat	53"W x 33"D x 38"H Seat: 41½"W x 20½"D x 20"H Arms: 27"H		#A8975	#A9012
C. Lounge Chair	29"W x 33"D x 38"H Seat: 20"W x 20½"D x 20"H Arms: 26½"H	#A8958 #A8950	#A8935	#A8972



C. #A8950 shown in ultimate shade twine with coffee finish

SAFE ENVIRONMENT: Common Area & Resident Room

CUSTOMER
FAVORITE!



D. Maxwell Thomas Scottsdale Collection Bedside Cabinet #20569, 4-Drawer Chest #20570, Wardrobe #20567 and Headboard & Footboard #20571 shown in hayward cherry. Maxwell Thomas Scottsdale Overbed Light #90767. Check Out Non-Quilted Bedspread #21434 shown in nature. Canterbury Non-Quilted Bedspread #A9867 shown in double chip.

D. Maxwell Thomas® Scottsdale Collection – featuring transitional design with unique square hardware

- Thermolaminate tops and fronts are highly resistant to moisture penetration, denting, cracking and chipping
- Faux-stone tops feature the high-end look of stone, the durability of seamless thermolaminate and the comfort of an eased edge style
- Durable dowel, glue and screw construction for maximum strength
- ¾-pull drawer stops for added safety
- Epoxy Euro drawer slides
- Vented back panels promote airflow
- Drawer boxes feature vinyl miter-fold construction for superior moisture resistance
- Sealed drawer boxes help contain moisture
- Optional drawer lock for bedside cabinets
- 42"W headboard and footboard available
- 7-year limited warranty



Hardware



D. #E1123 shown in caledonia natural (top) with walnut (base) finish

Faux-Stone Top



Thermolaminate Finishes



The quick-ship advantage!

Select pieces marked with an (*) asterisk are guaranteed in stock. Order up to 20 Scottsdale quick-ship products in hayward cherry or walnut finish, and your order will ship within 5 business days. Order up to 5 quick-ship casegoods, and they will ship within 2 business days. Maximum of 10 wardrobes per order.

	Single Finish	Faux-Stone Top
1-Door, 1-Drawer Bedside Cabinet, 18½"W x 17½"D x 29½"H	#20566	#E1122
1-Door, 1-Drawer Bedside Cabinet with Locking Top Drawer, 18½"W x 17½"D x 29½"H	#20564	#E1120
3-Drawer Bedside Cabinet, 18½"W x 17½"D x 29½"H	#20569	#E1123
3-Drawer Bedside Cabinet with Locking Top Drawer, 18½"W x 17½"D x 29½"H	#20565	#E1121
4-Drawer Chest, 32"W x 17½"D x 38"H	#20570	#E1124
1-Door, 2-Drawer Wardrobe, 25"W x 25¼"D x 72"H	#20567	
2-Door, 2-Drawer Wardrobe, 36½"W x 25¼"D x 72"H	#20568	
Mirror, 28"W x ¾"D x 38"H	#20573	
Headboard & Footboard, Nondrilled, Head: 36"W x 20"H; Foot: 36"W x 16"H	#20572	
Headboard & Footboard, Drilled, Head: 36"W x 20"H; Foot: 36"W x 16"H	#20571	
Senior Living Headboard, 43"W x 30"H	#20574	
Locking Casters, 2"	#68453	
2-Drawer Hospitality Station, 48"W x 20"D x 40"H	#E1105	
Desk, 48"W x 17½"D x 30"H	#E1106	

*Denotes quick-ship item

► Shipping offers valid only in the 48 contiguous states; liftgate charges may apply. See back cover for additional details.



A. Maxwell Thomas Baxley
Rocker/Recliner #C4458 shown
in winding road shadow.

B. Maxwell Thomas Hazleburst
Powered Lift Recliner #C4496
shown in string along dune.



C. Maxwell Thomas Kensington Lift Chair
shown in oz stripe flax (back & arms) and
rain water mica (seat) with chateau finish.

BARBARA



Adding a residential lift chair to Barbara's apartment can help extend her independence. Plus, she doesn't mind using the chair because it blends in with her other furnishings.

A. Maxwell Thomas® Baxley Recliners & Lift Chairs – easy to operate for effortless comfort

		As Shown #C4458	Lowest Price #C4456	Highest Price #C4462
Manual Wall-Saver Recliner	37"W x 39"D x 42"H Seat: 21"W x 19"D x 19½"H Arms: 21"H			
Manual Rocker/Recliner	37"W x 39"D x 42"H Seat: 21"W x 19"D x 19½"H Arms: 21"H		#C4480	#C4486
Powered Recliner	37"W x 39"D x 42"H Seat: 21"W x 19"D x 19½"H Arms: 21"H		#C4525	#C4531
Powered Lift/Recliner	37"W x 39"D x 43"H Seat: 21"W x 19"D x 19½"H Arms: 23"H		#C4501	#C4507

B. Maxwell Thomas® Hazleburst Recliners & Lift Chairs – one-piece footrest contributes to a sleek look

		As Shown #C4499	Lowest Price #C4472	Highest Price #C4478
Manual Wall-Saver Recliner	34"W x 39"D x 42"H Seat: 19"W x 19"D x 19½"H Arms: 23"H			
Manual Rocker/Recliner	34"W x 39"D x 42"H Seat: 19"W x 19"D x 19½"H Arms: 23"H			
Powered Recliner	34"W x 39"D x 42"H Seat: 19"W x 19"D x 19½"H Arms: 23"H		#C4517	#C4523
Powered Lift Recliner	34"W x 39"D x 43"H Seat: 19"W x 19"D x 19½"H Arms: 23"H	#C4496	#C4494	#C4500

C. NEW! Maxwell Thomas® Kensington Non-Powered Lift Chair – the functionality of a lift chair with the sleek look of an accent seat

		As Shown #F6403	Lowest Price #F6399	Highest Price #F6404
Non-Powered Lift Chair	27"W x 29½"D x 42¼"H Seat: 22½"W x 20"D x 19½"H Arms: 26½"H			

CUSTOMER
FAVORITE!



FUNCTION BY DESIGN

Clean-lined universal style makes the Oak Park Collection a perfect fit in any common area. Plus, grasperable arms allow for easier ingress and egress.



Maxwell Thomas Oak Park Sofa #93862 and Loveseat #93876 shown in south coast riverbed. Lounge Chair #93886 shown in penta河床 finish. Fairfield Storage Ottomans shown in 29909.116. Artline Scenic Forest Mid-Fall Collection Four Stars I and II Artwork #E5299 and #E5300.



Drop-through seat decking allows for easy cleaning of the floor below

Maxwell Thomas® Oak Park Collection – tapered feet and decorative welting enhance simple style

- Shallow seat depth
- Drop-through seat decking
- Available in mahogany, corduroy, mocha, versailles anigre, wild cherry, walnut and oak finishes
- 5-year limited warranty

		As Shown	Lowest Price	Highest Price
D. Sofa	79"W x 36"D x 36"H Seat: 58½"W x 19"D x 19"H Arms: 27"H	#93862	#93856	#16363
E. Loveseat	67"W x 36"D x 36"H Seat: 47"W x 19"D x 19"H Arms: 27"H	#93876	#93870	#16375
F. Lounge Chair	36"W x 36"D x 36"H Seat: 19"W x 19"D x 19"H Arms: 27"H	#93886	#93884	#16387

.....
Each year a typical Assisted Living community with 100 beds will report **100 - 200** falls.

Of these falls, about **10 - 20%** cause serious injuries and **2 - 6%** cause fractures. The average resident has **2.6** falls per year.

Source: Centers for Disease Control



WANDA



When Wanda wakes up at night to use the bathroom, she sometimes becomes disoriented. Motion-activated underbed lighting can help guide her, while a bedside mat can help reduce the impact if she falls.

A. Panacea® 3500 Adjustable-Height Low Bed – versatile construction for increased resident comfort and a 600 lb. weight capacity

»Ships in 2 days or less!

Resident Comfort

- Auto Contour moves the head and knee sections simultaneously to help maintain proper resident position and minimize shearing
- Integrated width and length extension allows you to adjust an existing bed from 35"W to 39" or 42"W and from 80" to 84"L without the use of tools, so you can easily meet different resident needs
- Pendant features Comfort Chair button to help keep the resident's hips and shoulders aligned when in the seated position

Easy to Use

- Backlit hand pendant makes bed adjustments easier for residents and staff, even in low light
- Assists and end panel brackets can be installed without tools, and feature quick-release technology
- Optional two-pedal, color-coded locking system is located at the foot end on mobile-at-any-height bed configurations

Roll-in-Low	No Assist	Pivoting Assist	Soft Touch Assist
No End Panels	#C7564	#C7565	#C7566
Laminate End Panels	#C7567	#C7568	#C7569
Laminate End Panels with Staff Control	#C8124	#C8125	#C8126

Mobile at Any Height with Safety Lock

No End Panels	#C7570	#C7571	#C7572
Laminate End Panels	#C7573	#C7574	#C7575
Laminate End Panels with Staff Control	#C8136	#C8137	#C8138

B. Panacea® Original Plus Mattress – same great mattress as the Original with 3" raised perimeters to help reduce risk of falls, limit the need for bedrails and make transfers easier

Specifications	
Firmness	Medium
Foam Type	Polyurethane
Firm Perimeters	Yes
Heel Slope	Yes, Optional
Cover Type	Classic 4-way stretch
Weight Capacity	500 lbs.
Standard Dimensions	35", 39" or 42"W; 6"H; 76", 80" or 84"L
Meets 16 CFR 1633	Yes
Limited Warranty	7 years, foam; 1 year, cover

#A9147 Original Plus, 39"W x 76)L

#A9148 Original Plus, 39"W x 80)L

#A9149 Original Plus, 39"W x 84)L

#A9150 Original Plus, 42"W x 76)L

#A9151 Original Plus, 42"W x 80)L

#A9152 Original Plus, 42"W x 84)L

#F3432 Original Plus, Heel Slope, 39"W x 76)L

#F3433 Original Plus, Heel Slope, 39"W x 80)L

#F3434 Original Plus, Heel Slope, 39"W x 84)L

#F3435 Original Plus, Heel Slope, 42"W x 76)L

#F3436 Original Plus, Heel Slope, 42"W x 80)L

#F3437 Original Plus, Heel Slope, 42"W x 84)L



C.

C. Bedlight Motion-Activated Ambient

LED Lighting – motion activation provides safety-enhancing light when movement is detected

► **FREE SHIPPING!**

- Installs quickly and easily without tools – simply adhere LED strips to bed frame or underneath cabinets and plug into a nearby outlet

#C8366 Bed Light with Motion-Activated Illumination

#C8367 Bed Light with Dual Sensor Motion-Activated Illumination

D. Panacea® Protector™ Bedside Mat – helps reduce the impact from falls

► **FREE SHIPPING!**

» Ships in 2 days or less!

- Beveled edge combined with low profile of 1"H helps prevent accidental tripping and lets wheelchairs pass over easily
- Fire-retardant, high-density rebond core provides stable surface to walk on and absorbs impact of falls, helping decrease the risk of injuries
- Reinforced, antibacterial vinyl has high tear resistance and strength for added durability

#24009 Protector Bedside Mat, 24"W x 70)L

#24010 Protector Bedside Mat, 36"W x 70)L

Finishes for D



E. Straight Decorative Grab Bar with Multiple Rubber Grips

– provides decorative appeal and fall reduction

► **FREE SHIPPING!**

» Ships in 2 days or less!

- Includes anchors for a sturdy, permanent placement
- 32", 36" and 42" bars feature decorative angled ends
- ADA compliant; rust-free stainless steel
- Supports up to 500 lbs.
- Contact account manager for additional sizes and finishes

#E3304 24" Straight Decorative Grab Bar with Grip, Brushed Nickel

#E3305 32" Straight Decorative Grab Bar with Grip, Brushed Nickel

#E3306 36" Straight Decorative Grab Bar with Grip, Brushed Nickel

#E3307 42" Straight Decorative Grab Bar with Grip, Brushed Nickel



F.

F. Bedrail Advantage

– helps eliminate risk of falls during ingress, egress and repositioning

» Ships in 2 days or less!

- Universal design easily attaches to virtually any bed frame with included safety strap
- Ergonomic cushion handle allows for easy transfers in and out of bed
- Supports over 400 lbs.
- Includes 4-pocket organizer, reducing risk of entrapment and providing additional storage space

#E0964 Bedrail Advantage

► Shipping offers valid only in the 48 contiguous states; liftgate charges may apply. See back cover for additional details.



RESIDENT MOBILITY

As the average age of residents entering into Assisted Living rises, frailty also increases. In a 2015 study, researchers from Johns Hopkins Bloomberg School of Public Health found that residents living in Assisted Living communities were more than twice as likely to be frail than those in private homes. Frailty characterized by symptoms of weakness, exhaustion and limited mobility may create an increased risk for falls, chronic disease and disability.

In this same study of nearly 7,500 adults age 65 and older, 15% of residents were identified as being frail and an additional 45% were identified as pre-frail. Among the frail, 42% were hospitalized in the previous year compared to 22% of the pre-frail.

Given the growing number of adults 85 and older in Assisted Living, providers should consider the impact frailty may have on the resident's ability to continue living in an Assisted Living community. Providers should also consider their own ability to address frailty in their resident population so they may improve quality of life and delay the need for a move.

Consider leveraging products designed to help aid mobility, promote safety, increase balance and strength, and foster independence in Assisted Living environments.

RESIDENT MOBILITY: Getting Around

CUSTOMER
FAVORITE!

**DIRECT
SUPPLY**
Direct Choice.



A. #34711



B.

HURRYCANE®
The all-terrain cane



C. #F1740



D. #E0779 #E0782

Encourage residents to walk with confidence

A. Direct Choice™ Folding Rollator – soft-grip wheels are perfect for indoor and outdoor use!

» **FREE SHIPPING!**

» Ships in 2 days or less!

- Wheel locks help provide secure mobility
- Features easy folding mechanism for quick storage
- Padded seat and backrest provide optimal resident comfort
- Handy underseat storage lets residents take personal items on the go

#34711 Deluxe Folding Rollator, 300 lb. Capacity
#52535 Bariatric Rollator, 400 lb. Capacity

B. NEW! Clever-Lite Folding Walker with Seat and Loop Locks – easily folds with dual-lever side paddle release

- Use as a seat or raise seat to step inside the frame and use as a traditional walker
- Soft, flexible backrest provides comfort and stability while seated
- Flip-up seat with built-in carry handle

#82465 Clever-Lite Folding Walker with Seat and Loop Locks

C. NEW! Hurrycane – with eight convenient height adjustments!

» **FREE SHIPPING!**

- Freestanding design and 360-degree pivoting head provide maximum stability
- Easily folds down for storage
- Available in black, blue, purple or red

#F1740 Hurrycane Freedom Edition Cane

D. Panacea® Quad Cane – four-point base and offset handle provide superior stability and support

» **FREE SHIPPING!**

» Ships in 2 days or less!

#E0780 Panacea Quad Cane, Small Base
#E0779 Panacea Quad Cane, Large Base
#E0782 Panacea Bariatric Quad Cane, Small Base
#E0781 Panacea Bariatric Quad Cane, Large Base

E. Impactactive Hip Protectors – with SoftShield Technology™ to prevent hip injuries in a fall

» Ships in 2 days or less!

- Bounce-back design – protectors instantly return to their soft, flexible state after impact
- Slim profile – virtually invisible under clothing
- Ultra-comfortable –soft, light, comfortable and available in nine sizes

#E0731 Impactactive Women's Brief
#E0732 Impactactive Men's Boxer
#E0733 Impactactive Unisex Full Fit
#E0734 Impactactive Unisex Open Fit

Impactactive Sizing Guide	
Size	Hip
XXX-Small	31" - 34"
XX-Small	34" - 36"
X-Small	36" - 37"
Small	37" - 39"
Medium	39" - 41"
Large	41" - 44"
X-Large	44" - 46"
XX-Large	46" - 48"
XXX-Large	48" - 51"

Impactactive™
HIP PROTECTORS



E. #E0731



F. Direct Choice™ Basic Wheelchair – the features your residents need at a price you'll love!

» **FREE SHIPPING!**
» *Ships in 2 days or less!*

16" Wide	Removable Desk-Length Arm
#C4417	Elevating Legrest/Footrest
#C4421	Swingaway Footrest
18" Wide	Permanent Arm
#C4416	Elevating Legrest/Footrest
#C4420	Swingaway Footrest
18" Wide	Removable Desk-Length Arm
#C4418	Elevating Legrest/Footrest
#C4422	Swingaway Footrest
20" Wide	Removable Desk-Length Arm
#C4419	Elevating Legrest/Footrest
#C4423	Swingaway Footrest



G. #C4258



G. #C4261



H.

G. Direct Choice™ Basic Flat Foam Cushion – comfort and positioning at a great value!

» **FREE SHIPPING!**

» *Ships in 2 days or less!*

- Provides basic pressure management support
- Antibacterial, moisture-resistant, two-way stretch cover is breathable and reduces friction
- Nonskid bottom and straps help keep cushion secured to chair
- Removable cover for easy cleaning

2"H

#C4258 16"W x 16"D

#C4259 18"W x 16"D

#C4260 20"W x 16"D

#C4261 16"W x 16"D with Coccyx Cutout

#C4262 18"W x 16"D with Coccyx Cutout

#C4263 20"W x 16"D with Coccyx Cutout

H. NEW! Comfort Company Glide Saddle Cushion with GlideWear Cover – designed to promote healing and reduce the risk of wound formation through the shear reduction zone

» **FREE SHIPPING!**

- Stable, mildly contoured foam resists hammocking and keeps lower extremities in neutral alignment
- Provides optimal pressure redistribution for prevention and Stage I breakdown
- Includes 4-way Comfort Tek stretch cover with GlideWear
- Measures 16" or 18"W x 16" or 18"D; or 20"W x 18" or 20"D

#F7096 Glide Saddle Cushion



A.



B.



C.



D.

Provide stability to help ensure resident safety

A. Assist-A-Tray – couch-side handle makes it easy to stand from your favorite seat

FREE SHIPPING!

» Ships in 2 days or less!

- Convenient multiuse swivel tray allows for eating, computer use and easy access to belongings
- Adjustable length fits nearly any couch or chair
- Super-grip rubber pads ensure extra stability and protect floors from damage

#E0965 Assist-A-Tray

Specifications

Height of Tray	26" to 32"
Height-Adjustable Handle	34" to 40"
Base Length Adjustment	20" to 36"
Weight	25 lbs.
Size of Tray	16" x 18"
Tray Weight Limit	30 lbs.
Handle Weight Limit	250 lbs.

B. EZ Stand-N-Go – safely stand from any couch or chair

» Ships in 2 days or less!

- Two handles provide maximum support; can be installed in minutes
- Fully adjustable to fit any seat

#E0966 EZ Stand-N-Go

C. NEW! EZ Adjust Bedrail – easily adjusts from half to full-length for full fall protection

- Can be used as a half-bedrail to help residents get in and out of bed, and can be easily extended to full length for nighttime protection
- Adjusts from 26" to 42" with the push of a button and folds away when not in use
- Includes a convenient organizer pouch to keep items nearby
- Safety strap secures rail between mattress and bed frame
- 300 lb. capacity
- Lifetime warranty

#F7016 EZ Adjust Bedrail

D. NEW! Security Pole & Curve Grab Bar – provides residents with assistance standing from couches, toilets, chairs and more

- Grab bar has four handgrips to provide a secure grasp and can be rotated out of the way when not in use
- Pole fits ceilings 7' to 10'H
- Made of rust-resistant, zinc-plated steel with a durable powdercoat finish
- 300 lb. weight capacity
- Lifetime warranty

#F7014 Security Pole & Curve Grab Bar

WANDA



One of Wanda's favorite activities is playing with the community cat. Once Wanda spots him, she's often up and moving. Convenient standing aids offer an easily graspable surface to help Wanda get up and go.



A. #72012



B. #C3082

Make safety your #1 priority



C. #36330



D.

A. BeasyTrans™ Easy Transfer System –

400 lb. capacity

► **FLAT-RATE SHIPPING** – only \$13 per shipment!

» Ships in 2 days or less!

- Controlled lateral sliding motion minimizes caregiver's risk of back injuries and resident's risk of brachial plexus-type injuries
- Ideal for bed, bath, commode or automobile transfers
- 1" thick base and 1½" overall thickness (base and seat)

#72012 BeasyTrans, 40" L x 12" W

#72018 Beasy II ETS, 27½" L x 12" W

B. Etac Butterfly Manual Transfer Board – helps promote secure positioning

- Features cutouts for positioning against wheel of wheelchair
- Butterfly Glide Wing is mounted on the transfer board; wing slides along board and provides additional slide function during entire transfer (available in left and right wings)

#C3082 Butterfly Manual Transfer Board

#C3083 Butterfly Glide Wing, Large

#C3084 Butterfly Glide Wing, X-Large



JOE

Always a jokester, Joe calls shower time a "trip to the waterpark." Because his right side is weak due to a stroke, using a helpful transfer board makes personal care easier for Joe and his caregivers.

C. Direct Choice™ Raised Toilet Seat – 300 lb. capacity

► **FREE SHIPPING!**

» Ships in 2 days or less!

- Clamp-on locking mechanism is easy to adjust for a secure fit
- Raised toilet seats feature tool-free assembly and a large, hygienic hole cutout
- Made for elongated seats
- Limited lifetime warranty

#36326 Raised Toilet Seat, 2", without Arms or Legs case of 2

#36327 Raised Toilet Seat, 4", without Arms or Legs case of 2

#36328 Raised Toilet Seat, 6", without Arms or Legs case of 2

#36330 Raised Toilet Seat, 4", with Arms case of 2

#36329 Raised Toilet Seat, 4", with Arms and Legs case of 2

D. Direct Choice™ Toilet Safety Frame – 300 lb. capacity

► **FREE SHIPPING!**

» Ships in 2 days or less!

- Frame is constructed of anodized, corrosion-resistant 1" aluminum tubing
- Versatile design quickly secures to most toilets with tool-free assembly
- Contoured waterfall armrests with excellent gripping surface provide comfort and support; 20" to 22" adjustable width, 26" to 29½" adjustable height
- Limited lifetime warranty

#34160 Direct Choice Toilet Safety Frame

each

**E. Direct Choice™ Premium Shower Chair –
300 lb. capacity**

»*Ships in 2 days or less!*

Specifications

Overall Dimensions:	22"W x 26"D x 40" or 43"H
Internal Width:	18"
Seat Clearance:	17" or 20"
Caster Size & Type:	3" rust-free, twinwheel, 2 rear locking
Fabric:	Tight-weave mesh, removable
Toilet Seat:	Padded soft seat, elongated, open or closed front
Warranty:	Frame: Limited lifetime Casters & Fabric: 2-year limited

#E2595 Direct Choice Premium Shower Chair,
17" Clearance

#E2596 Direct Choice Premium Shower Chair
with Commode, 17" Clearance

#E2597 Direct Choice Premium Shower Chair,
20" Clearance

#E2598 Direct Choice Premium Shower Chair
with Commode, 20" Clearance



E. #E2596

F. Portable Shower Bench – easy storage and travel

- Rubber stops help protect tub from scratches
- Drain holes prevent pooling

#C7522 Portable Shower Bench



F.



G.

**H. Straight Decorative Grab Bar with Multiple
Rubber Grips – provides decorative appeal and
fall reduction**

► **FREE SHIPPING!**

»*Ships in 2 days or less!*

- Constructed of rust-free stainless steel with nonslip rubber grips on 1 1/4" Dia. bar
- Includes anchors for a sturdy, permanent placement
- 32", 36" and 42" bars feature decorative angled ends
- ADA compliant; rust-free stainless steel
- Supports up to 500 lbs.
- Contact account manager for additional sizes and finishes

#E3304 24" Straight Decorative Grab Bar with Grip, Brushed Nickel

#E3305 32" Straight Decorative Grab Bar with Grip, Brushed Nickel

#E3306 36" Straight Decorative Grab Bar with Grip, Brushed Nickel

#E3307 42" Straight Decorative Grab Bar with Grip, Brushed Nickel



H.

► Shipping offers valid only in the 48 contiguous states; liftgate charges may apply. See back cover for additional details.



A. **NEW! URise StandUp Walker** – a 2-in-1 stand-assist device that easily transforms into a walker for mobility

FREE SHIPPING!

- Can potentially replace several mobility items, such as a walker, toilet seat riser and powered lift chair
- Lightweight at 10½ lbs. with a 400 lb. weight capacity
- Precut glide balls easily attach to walker to reduce noise on hardwood or tile floors and prevent damage outdoors

#F4098 URise StandUp Walker, 18" W

#F4099 URise StandUp Walker, 22" W

Accessories

#F4100 Glide Balls, Black



Barbara often needs reminders to use a walker in her apartment. Using a stand-assist device that transforms into a walker not only helps Barbara get up from her chair, but also promotes her use of a walker.

Give residents the tools for increased independence



B. **MoveMor Lower-Body Trainer** – provides 360 degrees of impact-free motion

FREE SHIPPING!

- Designed to build strength and mobility from one safe, seated position and improve circulation and joint flexibility
- Multiple muscle groups are gently engaged with patented MDX technology (multidirectional resistance exercise)
- Unmatched versatility with more than 30 multiplanar exercises and no adjustment required
- Includes senior-specific exercise guide

#C6141 Lower-Body Trainer

C. **NEW! Korebalance™ Mobile Static & Dynamic Balance Assessment** – software provides balance assessments and more

FREE SHIPPING!

- Provides balance and vestibular assessment, creates training programs, and stimulates the brain and nervous system to improve balance, stability, coordination and posture
- Real-time visual feedback
- Comes with software preinstalled on a laptop (included)
- 500 lb. weight capacity
- 1-year warranty

#F7135 Korebalance Mobile

Korebalance Cognition Software suite

1. Provides progressive touch screen cognitive challenges
2. Reports include improvement or regression graphs and objective documentation
3. Engagement training mode has been shown to increase BDNF and cognitive function
4. Can be tailored to individual resident ability

D. Shuttle Balance – provides fall prevention training in a safe, controllable environment

- Adjustable height, tilt sensitivity and stability allows progressive balance training
- Rugged, durable frame and solid rubber feet provide excellent stability, durability and longevity
- Includes balance board, height adjustment chains, elastic dampeners, control cords, rubber stability feet, rugged frame and rail grips
- 500 lb. capacity

#E6388 Shuttle Balance Senior

#C4385 Shuttle Balance Standard



D. #E6388

E. Panacea® Exercise Band – your low-cost, high-performance exercise band alternative

► **FREE SHIPPING!**

» Ships in 2 days or less!

- Five levels of resistance for customizable exercise
- Space saving and versatile, it makes an excellent alternative to free weights
- Adds variety to workout or therapy routines
- Made of high quality, latex-free material for long life

6 Yards

- #C4797 6 Yd. Roll, Extra Light, Peach
- #C4798 6 Yd. Roll, Light, Orange
- #C4799 6 Yd. Roll, Medium, Lime
- #C4800 6 Yd. Roll, Heavy, Blueberry
- #C4801 6 Yd. Roll, Extra Heavy, Plum

50 Yards

- #C4802 50 Yd. Roll, Extra Light, Peach
- #C4803 50 Yd. Roll, Light, Orange
- #C4804 50 Yd. Roll, Medium, Lime
- #C4805 50 Yd. Roll, Heavy, Blueberry
- #C4806 50 Yd. Roll, Extra Heavy, Plum

Twin 50 Yard Packs

- #C4807 (2) 50 Yd. Rolls, Extra Light, Peach
- #C4808 (2) 50 Yd. Rolls, Light, Orange
- #C4809 (2) 50 Yd. Rolls, Medium, Lime
- #C4810 (2) 50 Yd. Rolls, Heavy, Blueberry
- #C4811 (2) 50 Yd. Rolls, Extra Heavy, Plum



E.

F. Panacea® Soft Iron Dumbbells – easy for residents to grip

► **FREE SHIPPING!**

- 1 to 5 lb. weights
- Covered in thick, easy-grip coating of soft vinyl
- Poundage embossed on ends for easy identification

Individual

- #C4780 1 lb.
- #C4781 2 lb.
- #C4782 3 lb.
- #C4783 4 lb.
- #C4784 5 lb.

Pair

- #C4785 1 lb. pair
- #C4786 2 lb. pair
- #C4787 3 lb. pair
- #C4788 4 lb. pair
- #C4789 5 lb. pair

Sets

- #C4790 1, 2, 3 lb. (2 each)
- #C4791 1, 2, 3, 4, 5 lb. (2 each)
- #C4792 1, 2, 3, 4, 5 lb.
- #C4793 Dumbbell Weights with Wall Rack, 1, 2, 3, 4, 5 lb.

- set of 6
- set of 10
- set of 5
- set



F. #C4780 F. #C4782 F. #C4783 F. #C4784

G. Panacea® Cuff, Wrist & Ankle Weights – contoured for the perfect fit

► **FREE SHIPPING!**

- Color-coded and marked with both pounds and kilograms
- Contours to snugly fit ankles, wrists and even thighs
- Grommeted for easy hanging (up to 12½ lbs.)
- Long hook-and-loop closure strap for secure fit

Individual

- #C4763 ½ lb.
- #C4764 1 lb.
- #C4765 1½ lb.
- #C4766 2 lb.
- #C4767 2½ lb.
- #C4768 3 lb.
- #C4769 4 lb.
- #C4770 5 lb.
- #C4771 7½ lb.
- #C4772 10 lb.

Sets

- #C4773 9-Piece Set
- #C4775 Rack with 7 Pieces
- #C4776 Rack with 20 Pieces
- #C4777 Rack with 24 Pieces
- #C4778 Rack with 32 Pieces
- #C4779 Rolling Rack



SAFER RESIDENT TRANSFERS

As Assisted Living providers assume a larger role in the post-acute care continuum, insurance companies, ACOs, hospitals and home health agencies will become critical partners with expectations for customer satisfaction, resident outcomes – including injury avoidance and reductions in hospitalizations – and reductions in workers' compensation claims.

Safe resident transfer and mobility programs may positively impact outcomes in direct and indirect ways. Based on industry trends in the post-acute care continuum, providers might consider measuring the following:

Resident Outcomes

- Customer satisfaction with safety programs
- Customer satisfaction with how their individual choices are recognized
- Rates of resident falls and injuries
- Hospitalization and rehospitalization rates
- Changes in resident functional status

Staff Outcomes

- Staff engagement with safety programs
- Accident and injury rates
- Missed days of work
- Workers' compensation claims
- Retention and turnover



.....
More than 50% of employees state they do not have full knowledge of their community's safe resident transfers policy.

Safer resident transfers aren't just about new equipment – they're about your staff and residents. Just as equipment is routinely inspected to ensure proper operation, the core of the safe resident transfer program – the caregivers – should be periodically evaluated to ensure they are operating products correctly.

Source: Atlas Ergonomics, 2009





Lifting or repositioning a resident in bed can place a caregiver's spine in a vulnerable position. The bed generally prevents caregivers from bending their knees to lift, causing them to lean forward – and placing their backs at risk for injury. Using a lifting device can help reduce the risk.

Source: Centers for Disease Control and Prevention

A. **Sally Tube from Tollos Medical** – reusable or single resident use

»Ships in 2 days or less!

- Multidirectional slide tubes are a two-sheet set that reduces friction during lateral transfer and repositioning
- Single resident use tubes and sheets can be used for four months on one resident, saving significant costs
- Proven smoothness after 150 washes for reusable sheets

#00729 Sally Tube, Reusable/Washable, 58" x 48"

#00732 Sally Tube, Single Use, 58" x 48" case of 50

B. **NYOrtho Slide Sheet** – alleviates caregiver strain and reduces injury

»Ships in 2 days or less!

- Use to reposition, slide and turn residents in bed, safely and efficiently
- Low-friction nylon sheet features tubular design and handles for easy repositioning
- Includes instructions for proper use and laundering

#38650 Repositioning Slide Sheet, 26½" x 75"

#A2380 Repositioning Slide Sheet, 34" x 75"



C. **NEW! Panacea® Freestanding Trapeze** – accommodates nearly any bed!

- Easy, tool-free setup can be done in a matter of minutes
- Assist handle can move along the length of the boom for easier positioning
- With a 37½" clearance between its legs, this unit will fit conveniently around the base of nearly any bed
- 225 lb. weight capacity

#E3430 Panacea Freestanding Trapeze



D. Rifton TRAM – combines three powerful functions in one device: gait training, sit-to-stand transfers and seated transfers

FREE SHIPPING!

- Ultra-light compact frame is easy to maneuver in tight spaces
- Body support system eliminates any lifting by the caregiver to help reduce back strain and workplace injuries
- Powerful battery drive can deliver more than 70 lifts on a single charge
- Optional built-in scale allows weighing while performing routine transfers
- 350 lb. weight capacity

#E3158 Rifton TRAM Package with Digital Scale

#E3159 Rifton Low-Base TRAM Package with Digital Scale

Straps & Saddles

- #E4187 Rifton TRAM Pair of Narrow Thigh Straps
 #E4191 Rifton TRAM Pair of Wide Thigh Straps
 #E4193 Rifton TRAM Single Wide Thigh Strap
 #E4194 Rifton TRAM Small Walking Saddle
 #E4195 Rifton TRAM Medium Walking Saddle
 #E4196 Rifton TRAM Large Walking Saddle

Accessories*

- #E4188 Rifton TRAM Charger Power Cord
 #E4189 Rifton TRAM Large Forearm Supports
 #E4190 Rifton TRAM Battery
 #E4192 Rifton TRAM Pair of Direction Locks

*Free shipping not available on accessories – call your account manager for details



E. NEW! Direct Supply® Atlas Sit-to-Stand Lift – 400 lb. capacity

FREE SHIPPING!

• Resident Safety

- Anti-entrapment feature stops lift if it senses an obstruction
- Spring-loaded clips at sling attachment points help keep resident secure during lifting

• Resident Comfort

- Foam kneepads adjust both vertically and horizontally to accommodate differing body types

• Caregiver Safety

- Lightweight and ergonomic design reduces effort and strain on staff

• Unique Features

- Removable footplate allows lift to be used for gait training

Specifications:

Lift Range:	44½"
Maximum Height at Sling Hookup:	67½"
Minimum Height at Sling Hookup:	23"
Base Leg Clearance:	4½"
Base Width:	Open: 39" Closed: 23"
Base Length:	41"
Optional Scale:	No
Warranty:	5 year limited warranty on frame and welds and 1 year limited on electronics

#E7794 Direct Supply Atlas Sit-to-Stand Lift

Slings

- #E7803 Direct Supply Transfer Sling, Large
 #E7804 Direct Supply Padded Standing Sling, Medium
 #E7805 Direct Supply Padded Standing Sling, Large



B.



A.

7X

Healthcare workers experience 7X more musculoskeletal injuries than any other worker.

Source: Occupational Safety and Health Administration



C.

A. NEW! Mangar Bathing Cushion – ideal for those with difficulty getting in and out of the bath

- Inflatable bathing cushion gently lowers and raises in or out of a bath with the touch of a button
- Perfect for those with reasonable upper-body stability

#E4658 Bathing Cushion with Airflo

B. Premium Transfer Bench – 400 lb. capacity

- Innovative leg design
- Support handles for easy standing and sitting
- Adjustable seat height from 16½" to 21"
- Spacious seat with rounded end for easy transfer
- Includes shower holder and basket organizer

#29806 Premium Transfer Bench

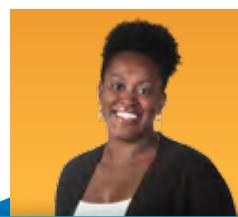
C. Direct Choice™ Transfer Bench – 350 lb. capacity

» Ships in 2 days or less!

- Comfortable seat and backrest are watertight and easy to clean
- Bench is contoured for comfort, textured to help prevent slippage and has drainage holes to help prevent standing water
- Legs feature easy-snap button adjustments and nonskid feet for added security in the shower
- Extra-large suction cups keep bench stable in the shower
- Tool-free removable back and arm allow for reversibility

#34119 Direct Choice Transfer Bench

case of 2



Michele Miller
Direct Supply Corporate
Account Specialist

Our commitment to you
for more than 30 years:

**YOUR SATISFACTION
IS GUARANTEED.
PERIOD.**



GEORGE

George doesn't enjoy using a lift, but because of his weight and reduced mobility, it's necessary to use one. To help minimize the amount of equipment needed, caregivers use a chair lift that includes a scale.

D. Rane RL8 Chair Lift – for optimal safety and comfort

- Low and narrow chassis easily maneuvers under beds and bathtubs
- Quiet, powerful belt drive with anti-entrapment feature
- Foot control on base for raise and lower functions
- Four 4" sealed twin casters with locking mechanism
- Audible alarm indicating low-battery, weight overload and highest settings reached
- Features foot-activated emergency stop, safety straps and soft, durable seating surface and backrest pad
- Seating and stretcher surfaces are not water absorbent and easy to clean
- Armrests help increase resident safety and are easily moved upward for transfers or access during bathing
- Commode seat for perineum cleaning and toileting; includes lid
- Ergonomically designed handles for easy maneuverability

#C3218 RL8 Chair Lift

#C3219 Scale with Digital Read



D.



RICE LAKE
WEIGHING SYSTEMS

E. Rice Lake Digital Rolling Chair Scale – 660 lb. capacity

» Ships in 2 days or less!

- Streamlined design fits into multiple residential environments
- Large, easy-to-read LCD display includes BMI and hold functions
- Swing-up armrests and four locking casters increase utility; EMR capable
- Powered by six AA batteries (included) or optional AC power adapter
- RS-232 or USB output
- 2-year limited warranty

#A1573 Digital Chair Scale

Accessories

#A4027 AC Adapter, 120V

#45801 AA Batteries

pack of 24

► Shipping offers valid only in the 48 contiguous states; liftgate charges may apply. See back cover for additional details.



A.

Ensure your community is prepared for anything



1



2



3



4

A. S-CAPEPOD Evacuation Cocoon – aid nonambulatory residents in the case of an emergency evacuation

»Ships in 2 days or less!

- Straps at both the head and foot sections of the mattress allow caretakers to help residents out of bed, down stairs and out of the building
- Fire retardant polyester with anti-bacterial finish
- Machine washable
- Compatible with mattresses 35" to 38"W and 76" to 84"L; 330 lb. capacity

#C9942 S-CAPEPOD Evacuation Cocoon

#F7974 S-CAPEPOD Evacuation Cocoon, Bariatric



See the S-CAPEPOD Evacuation Cocoon in action. Visit DirectSupply.com/Equipment to watch the video and learn more.

SAFER RESIDENT TRANSFERS: In Case of Emergency



B. Camel Lifting Cushion – designed to lift a resident from the floor with the help of one caregiver

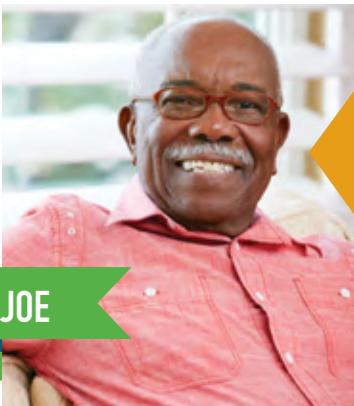
»*Ships in 2 days or less!*

- Weighs just 14 lbs. and folds up for easy carrying
- Simple to use; minimizes moving and handling risk
- Residents must be able to roll onto their sides with help from staff to correctly place cushion; a slide sheet can also be used
- Suitable for indoor and outdoor use

#E3433 Camel Lifting Cushion

Did you know?

Adding inflatable cushions to your community can offer a more convenient and dignified solution that promotes safe lifting practices in the most compromising situations.



JOE

The community recently had a fire, prompting a complete evacuation. Because of a recent setback, Joe had very limited mobility, so caregivers used the S-CAPEPOD Evacuation Cocoon to get him safely out of the building.

Mangar
USA



B.



**DIRECT
SUPPLY**

C. NEW! Direct Supply® Atlas Floor Lift – 450 lb. capacity

»*FREE SHIPPING!*

• Resident Safety

- Anti-entrapment feature stops lift if it senses an obstruction
- Spring-loaded clips at sling attachment points help keep resident secure during lifting

• Caregiver Safety

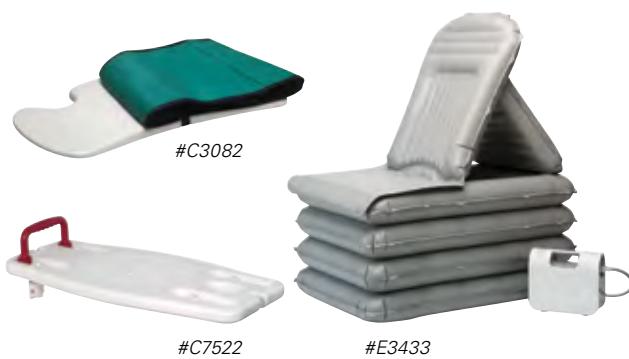
- Lightweight and ergonomic design reduces effort and strain on staff
- Ergonomic push bar and swivel casters enhance maneuverability

• Unique Features

- 4½" base leg clearance easily fits under low beds

#E7793 Direct Supply Atlas Floor Lift, 450 lb. Capacity

► Shipping offers valid only in the 48 contiguous states; liftgate charges may apply. See back cover for additional details.



Promote a culture of safety in your community

Browse common situations where transfer and mobility support could help reduce the risk for injury, and discover possible solutions that could help promote a comprehensive approach to resident mobility.

Common Transfer & Mobility Situations	Solutions to Consider	DS#	Related Products
Assisting a resident into and out of bed	<ul style="list-style-type: none"> Multifunction bed with positioning device 	#E0964	Bedrail Advantage
		#C7571	Panacea® 3500 Adjustable-Height Low Bed
Assisting a resident from a seated-to-seated or seated-to-standing position	<ul style="list-style-type: none"> Transfer board Sit-to-stand lift People mover Rifton Tram Lift chairs (non-powered and powered) 	#C3082	Etac Butterfly Manual Transfer Board
		#E7794	Direct Supply® Atlas Sit-to-Stand Lift
		#33796	Tolloz™ Ultramove Stand Aid
		#E3159	Rifton TRAM
		#C4458	Maxwell Thomas® Baxley Recliner and Lift Chair
Assisting a resident with positioning in bed	<ul style="list-style-type: none"> Slide sheets Multifunction bed 	#38650/#A2380	NYOrtho Slide Sheets
		#C7571	Panacea® 3500 Adjustable-Height Low Bed
Assisting a resident off of the floor	<ul style="list-style-type: none"> Emergency lifting cushion Floor lift 	#E3433	Mangar Camel Lifting Cushion
		#32010	Tolloz™ Ultralift 3510
Assisting a resident with being weighed	<ul style="list-style-type: none"> Standing scale with support arms Chair scale with arm rests Wheelchair scale Scale integrated into a piece of lifting equipment 		
		#A1573	Rice Lake Digital Rolling Chair Scale
		#46441	Attendant® Fold-Up Wheelchair Scale
		#46987	Tolloz™ Ultralift 3510
Assisting a resident with bathing and toileting	<ul style="list-style-type: none"> Raised toilet seats Grab bars in bathroom Transfer bench Shower chair 	#36330	Direct Choice™ Raised Toilet Seat
		#E3295	Straight Decorative Grab Bar with Multiple Rubber Grips
		#C7522	Portable Shower Bench
		#E2595	Direct Choice™ Premium Shower Chair
Assisting a resident with self-ambulation and assisting residents with community events	<ul style="list-style-type: none"> Rollators Walkers Canes Wheelchair Non-powered and powered chairs in common spaces 	#34711	Direct Choice™ Folding Rollator
		#82465	Clever-Lite Folding Walker with Seat and Loop Locks
		#F1740	Hurricane
		#C4417	Direct Choice™ Basic Wheelchair
		#C4458	Maxwell Thomas® Baxley Recliner and Lift Chair

For help selecting products for your safe resident transfer and mobility program, call your account manager at **1-800-634-7328** today!

Shipping offers valid only on qualifying orders shipped within the 48 contiguous states; liftgate charges may apply. Flat-rate shipping charges apply per shipment, per qualifying manufacturer. Weight restrictions may apply. Call your account manager for details. All products and services are subject to Direct Supply's standard terms and conditions found at <http://www.DirectSupply.com/Terms-of-Sale/>

The information provided in this document is intended for informational purposes. It is not intended to be nor is it legal, clinical, billing, or medical advice, and it may be changed, improved, or updated without notice. This document is provided "AS-IS"; Direct Supply specifically disclaim all warranties, express or implied, including but not limited to the implied warranties of merchantability and fitness for a particular purpose. Nothing in this document should be construed as an endorsement of any particular organization, policy, product or resource. Resources may be updated from time-to-time and Direct Supply does not guarantee their future availability. The facility and residents discussed herein are fictional; any resemblance to a facility or individual is purely coincidental.