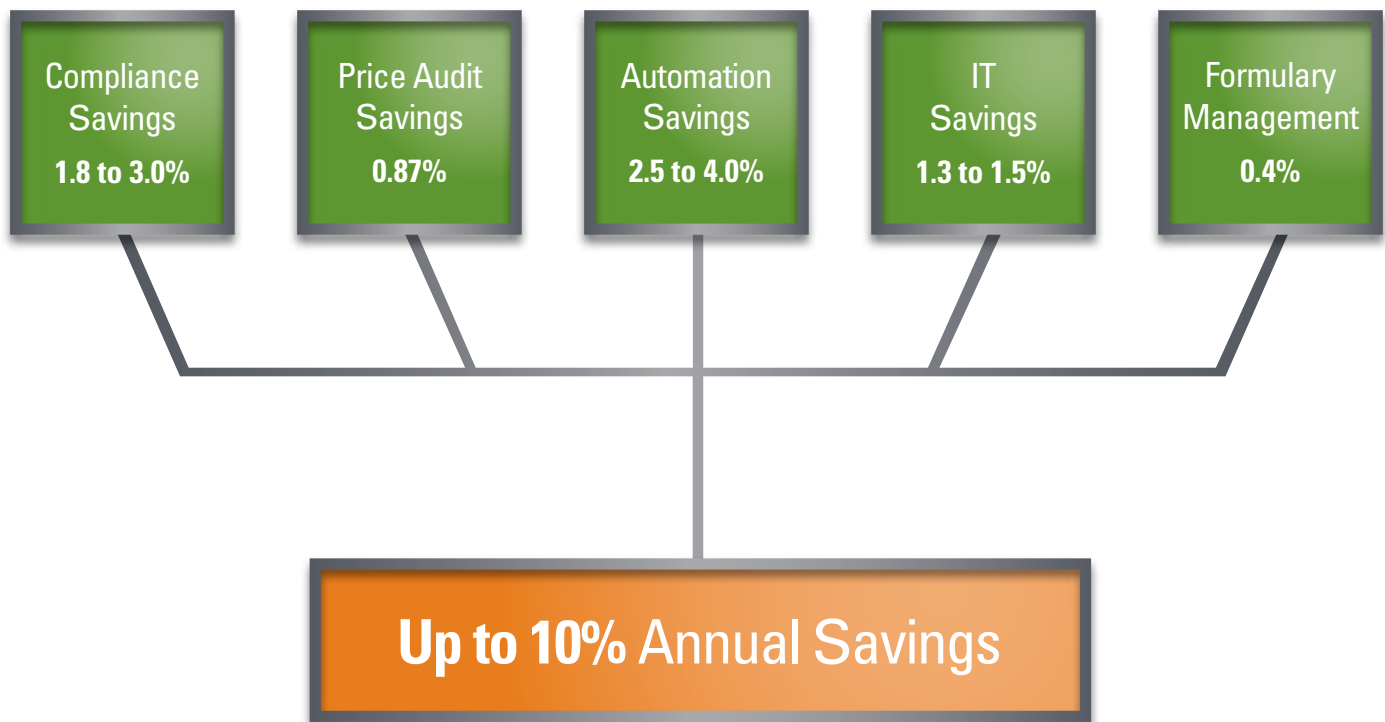




Capture the Savings DSSI Delivers



Contact DSSI today to discuss how we can save your organization 10% annually!
info@dssi.net ■ **1-888-374-3499** ■ **directsupply.com/dssi**

DSSI Savings

Savings

Compliance Savings

1.8% – 3.0%

On average, compliance with contracted suppliers and correct products increases with the use of DSSI. For a conservative estimate, providers experience 15-20% greater contract compliance using the DSSI system. Average savings from buying on contract is 12-15% vs. buying off contract.

(15-20% extra compliance) x (12-15% contract savings)

Price Auditing Savings

0.87%

DSSI Price Matching Logic checks the price charged on every line item against your correct contract pricing. The average new supplier brought on board has pricing errors on 14% of invoice lines, with 94% of the errors exceeding contract prices and 6% below contract prices. On average, this leads to overcharges of 6.2%.

(14% invoice errors x 6.2% cost savings = 0.87% savings)

Formulary Catalog Maintenance Savings

0.4%

We maintain the single-largest dynamic eCatalog in Senior Living. Formulary and eCatalog management is done by DSSI, saving provider customers an average of 0.4% of purchases.

IT Cost Savings

1.3% – 1.5%

DSSI was one of the first cloud-based (software as a service) applications in the world, allowing provider customers to avoid all of the IT costs associated with the purchase, customization, development, and maintenance of supply chain systems. These cost savings, with overhead, are based on the actual average IT costs for fully integrated supply chain software in Senior Living of 1.3% -1.5% of purchases.

Automation Savings

2.5% – 4.0%

Processing transactions on DSSI conservatively reduces the cost of processing full order and invoice transactions by \$25, and invoice-only transactions by \$10. (Accenture cost studies have estimated these savings to be \$75 per invoice). \$10 is used to serve as a conservative benchmark and, based on care type, results in savings of 2.5%-4.0% of purchases.

Total Net Savings

6.9% – 9.8%

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